

Negotiating a JOB OFFER

FMC TALENT

DEFINE your priorities

- Job title
- Compensation
- Car allowance
- Healthcare
- Additional benefits
- Remote, Hybrid or in-office working
- Long-term career goals and growth



Questions to ask yourself?



What are my must haves?



What are my non-negotiables?



Where can I be flexible?



What am I willing to trade?



BIGGER PICTURE

- Evaluate the total compensation
- Earnings potential, commission and bonus
- Company culture
- Work/life balance
- Stability and security
- Brand reputation



How can I negotiate effectively?



Prepare thoroughly



Be realistic



Maintain professionalism



Honour your commitments



Stay honest



Get in **TOUGH**

FMC understands the complexity of navigating your career journey. We'll work closely with you to define your goals and work in partnership with our clients to ensure alignment every step of the way.

Our expertise will guide you in negotiating and securing the best possible deal. Want to find out how? Get in touch now!



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