# Callum's 2023 recruitment round up

Digital Construction



## Who was the **GOOLEST** client you worked with this year?

"NAVVIO" - their launch of VLX3 took mobile reality capture to the next level. For example, a water treatment facility can be scanned in 12 a water to a BIM model and a traffic intersection minutes to a BIM model and a topographic survey in just over half an hour!"

#### Callum's top tip to secure a Tip Top candidate:

A transparent and swift process is vital! Candidates appreciate being kept in the loop and given honest feedback from prospective employers. If they are not invested in the role, the business and the recruitment process then it's always harder to get them over the line.

### What was the most **INTERESTING** role you worked on this year?

"I'd have to say the Senior Director of Mobility position - this was a particularly challenging role which saw me engaging with senior stakeholders at American DOTs to secure an industry leader who would be able to make the move into contech sales."

"Next year promises to be a great year for start-ups, especially those bringing new innovative solutions that will see us combat the climate crisis. I'm all for making the industry more sustainable and accountable for its environmental impact."

What are you **EXCITED** for in 2024?

#### And here's what a **GLIENT** had to say...



I really enjoyed working with Callum. He was very knowledgeable but more importantly, he was easy to work with, friendly and extremely accommodating of what we needed. He was thrown quite difficult roles and timelines and aced it! Gladly recommend him.

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